

May 26th - May 29th, 2023

"Chief Clarence Louie welcomes Aboriginal and Industry business leaders from across Canada to Spirit Ridge Resort, in the territory of the Syilx (Okanagan people), for a weekend of great networking."



2023 OSOYOOS POWER NETWORKING WEEKEND

CONFERENCE AGENDA

ABORIGINALMARKETPLACE.COM

CAPITAL THAT WORKS



Gain peace of mind with a second opinion.

At Scotiabank, we believe that our work is only successful when we get to know yours. Let us understand your challenges, ambitions, and aspirations so we can help elevate your business to the next level.

Contact us today for a fresh perspective on your business banking needs.

Visit scotiabank.com/commercialbanking





Geoff Greenwell

"

The theme of this weekend's event is "Building Relationships," and we want all delegates to take this to heart as you meet with each other to discuss partnership, investment and supplier opportunities as well as sharing valuable "Best Practices" information.

We've planned a weekend packed with enjoyable experiences, and also made sure you'll have enough free time to have meetings and discussions with potential future partners. A big thank you to all of the sponsors of this event who stepped up to support our ongoing mission of "Creating Equitable Business Relationships with Canada's First Peoples," we greatly appreciate your support.

We recognize that at the Spirit Ridge Resort we are in the traditional territory of the Syilx (the Okanagan people), and we have invited Chief Clarence Louie of the Osoyoos Indian Band to welcome us into their territory and be our host for the conference. A very warm welcome to all of our delegates and we hope you really enjoy your time with us

Welcome to the 2023 Osoyoos Power Networking Weekend

Since our very first NABOC event in Kelowna in 2008, we've continued to bring together Aboriginal and private sector business groups in supportive settings to encourage the formation of equitable business partnerships and joint ventures.

Fast forward 15 years, and here we are again at Spirit Ridge Resort running our 58th event in the NABOC conference series. Over the years we've run a variety of Aboriginal tourism, leadership, gas station, information technology, LNG and land development conferences, as well as our generic NABOC business networking events.

All of our events are business focused, and we have tried very hard over the years to create the very best experiences we could for all of our delegates.

For me personally, as the main driving force behind the conferences, the last 15 years has been a wonderful and progressive journey. Through my consulting work, I have travelled to many First Nations and Metis communities, as well as spending lengthy periods of time in the high Arctic working with Inuit business groups.

Visiting all of these Aboriginal communities made me really appreciate how hard the struggle has been for them during Canada's 156 years of confederation. The time for reconciliation is long overdue, we cannot continue this unfairly lopsided relationship with our Aboriginal neighbours and friends.

All Aboriginal people should have the same rights and freedoms, quality of life and expectations as any other Canadian. Sharing profits and benefits with our Aboriginal business partners is a very positive step forward in re-enfranchising Aboriginal people and their communities.

Through sharing business profits, we can help raise up those young Aboriginal people who need our help to achieve their real potential in life. Adopting UNDRIP into both Federal and Provincial Laws will only enhance Canada as a country.

The theme of this weekend's event is "Building Relationships," and we want all delegates to take this to heart as you meet with each other to discuss partnership, investment and supplier opportunities as well as sharing valuable "Best Practices" information.

We've planned a weekend packed with enjoyable experiences, and also made sure you'll have enough free time to have meetings and discussions with potential future partners.

A big thank you to all of the sponsors of this event who stepped up to support our ongoing mission of "Creating Equitable Business Relationships with Canada's First Peoples," we greatly appreciate your support.

We recognize that at the Spirit Ridge Resort we are in the traditional territory of the Syilx (the Okanagan people), and Chief Clarence Louie of the Osoyoos Indian Band will welcome us into their territory and be our host for the conference. A very warm welcome to all of our delegates and we hope you really enjoy your time with us.

Geoff Greenwell, CEO
Aboriginal Marketplace Events



Your remote camp partner

Take your site to a new level. Ask us.

- Construction
- Accommodations
- Dining and retail
- Facilities management
- Health and wellness







For more information: visit www.ca.sodexo.com





WILSON M. BECK INSURANCE SERVICES (SPECIALTY) INC.



wmbeck.com

Customized specialty insurance solutions for Indigenous Communities across Canada.

Jack Schmidt

Principal & Indigenous Relations

jschmidt@wmbeck.com

Cell: 604.353.8464

Barzin Assadi

Principal

bassadi@wmbeck.com

Cell: 604.314.9346

#210 - 1199 W. Pender Street, Vancouver, BC V6E 2R1



Developing long term relationships with First Nations Communities.

The fuel supplier of choice

In business for over 30 years, Greenergy is an international fuel supplier with access to strategic infrastructure, supporting commercial and wholesale customers and a growing retail network.

Since entering the Canadian market in 2013, Greenergy expanded its supply infrastructure with a focus on bringing quality, reliable, low-cost fuels close to its customers. Greenergy has built long term relationships with Indigenous communities based on Greenergy's core values of respect, ownership, care, and integrity.

Our values underpin every interaction we have, whether with colleagues, customers, suppliers, or in the communities where we operate.

Today, over 20% of our North American customer base identifies as an Indigenous business or organization.

Greenergy provides its partners with:

- Support to help decarbonize your operations, delivering change through innovation.
- Best combination of price and service by maintaining quality and reliable fuel supply.
- Strong customer relationship by being honest and transparent in how we work.
- Promise to act responsibly and being accountable by doing no harm to people or place.

Contact us today for a fuel supply consultation at: CanadaCommercial@greenergy.com +1 888-834-1980

Greenergy

greenergy.com/canada

Mike Healey Vice President of Commercial and Business Development



Johannes DunnDirector of Growth
North America



Come chat with our team

The Greenergy business development team will be attending the

NABOC Power Networking Weekend: May 26 - 28 2023

SPONSORS

Major Sponsors







Greenergy



SPONSORS AND PARTNERS

Chief Clarence Louie Sponsor



Banquet Dinner Sponsor



Community Capacity Building Partner



Public Services and Procurement Canada

Services publics et Approvisionnement

Canada

Engineering & Environmental Partner



Welcome Reception Sponsor



Lunch Sponsors





CONSEIL DE GESTION FINANCIÈRE des Premières Nations

Official Travel Partner



Transportation Partner



Now you're getting somewhere.

Breakfast Sponsors







EXHIBITORS

ARCHIMAX
SHXW'ŌWHÁMÉL VENTURES
BLOOM COMMUNITY CANNABIS
FIRST NATIONS FINANCIAL
MANAGEMENT BOARD
INDIGENOUS TRAVEL PARTNERS
PROCUREMENT ASSISTANCE
CANADA





Your Conference Host and Organizer

GEOFF GREENWELL CEO, 2G GROUP OF COMPANIES







Geoff Greenwell, MBA, CEO of 2G Group of companies has been working globally as a negotiator, facilitator and strategic planner for over 35 years. Geoff came to Canada in 1992 and since that time has worked extensively for Governments, Aboriginal Groups, NGO's and Private Sector organizations as a trusted business advisor.

He was also a two-term municipal councillor in the District of Lake Country (British Columbia) and chaired the district's affordable housing and economic development committees from 2006 - 2012. Prior to coming to Canada, Geoff worked for twelve years in the Middle East, Africa, Southeast Asia and South America as a senior advisor for a consultancy firm that provided negotiating and research support to multinational energy companies.

Geoff formed <u>2G Group</u> in 2001 and works collaboratively with a team of expert associates who offer a variety of services to government, Aboriginal and corporate clients. In 2018 Geoff partnered with the Ecora Group to create Aboriginal Capacity Builders (ACB), a consulting firm with a new approach to working with Aboriginal communities. Since inception the company has had great success in helping Aboriginal communities and businesses increase their capacity to develop profitable business ventures. The ACB team's areas of expertise include providing economic development/business advice, training, facilitation, strategic planning, corporate visioning, marketing, business planning, negotiating and mediation, research and project management. Collectively, the ACB team has created in excess of 300 partnerships and joint ventures between industry and Aboriginal business groups.

Geoff has accomplished many unique things in his life and is renowned as a true business visionary for his record of success with projects that he has led. Geoff specializes in taking projects 'from the drawing board' and bringing them to life. His development of the Aboriginal Marketplace networking and conference platform and the NABOC conference series are ongoing examples of unique ideas that he has turned into successful business ventures. He is the consummate networker, always looking to connect people and ideas, and his enthusiasm for creating equitable business partnerships between Aboriginal and private sector business groups rubs off on everyone who meets him.

ACB offers their services globally and some recent notable clients include: Governments of New Brunswick, NWT and Nunavut, Northern Savings and Credit Union, Jardine Lloyd Thompson PLC, Lloyd & Partners (UK) PLC, Alterna Energy, Syntaris Power, Nigaani Air of Ontario, Okanagan Nation Alliance, Scuka Enterprises, Tsleil-Waututh Nation, The Blended Capital Group UK, Niche Media Group, Stuart Olson Dominion Construction, BFL Canada, Peace Country Fuels, St'at'imc Government, Cheam First Nation, Shackan Indian Band, Bloom Community Cannabis, Neskonlith Indian Band, Sta'at'imc Government Services and the Upper Nicola Band.

Geoff and the entire ACB team have assisted these clients, and many others, with their respective goals and helped them make informed decisions and achieve critical milestones within their organizations.

Talk to Geoff, and other members of the ACB team who will be at the conference, about your organization's needs and we'll work with you to help you reach your goals.



MAY 26 2023 OSOYOOS POWER NETWORKING WEEKEND

6:00 - 9:00PM

Welcome Reception and Delegate Registration

Delegate Registration and Welcome Reception at the NK'MIP Conference Centre with live entertainment from Shawn Bullshields

Sponsored by Sedgwick Strategies





Enjoy the music of Shawn Bullshields



Shawn Bullshields was born and raised in Southern Alberta, a member of the Blackfoot Nation. In 2010, he began pursuing music professionally in Vancouver. Since 2015 Shawn has been performing full time on Granville Island; he is a singer/guitarist and has a natural charisma and professional delivery that combines a repertoire of songs from the genres of pop, blues, country and folk:

The point where they intersect is through his masterful singing voice. He commands instant attention because his voice conveys the truth, beauty and deep meaning within each song, expressed with the full weight of his personal life experiences.



MAY 27th Conference Day 1 NK'MIP Conference Centre

7:30 - 8:30AM

Breakfast, Delegate Registration and Tradeshow Opens

Sponsored by Aboriginal Capacity Builders Ltd.





8:30 - 12:30PM

Golf Tournament at Sonora Dunes Golf Course

Golfers please meet at pro shop at 8:30am



9:00AM - NOON

Cultural interpretive tour of Spotted Lake and the NK'MIP Desert – learn about the Syilx (Okanagan people)

Delegates please meet in front of hotel reception at 8:45am





9:30 -11:30AM

Enjoy a guided boat tour on Osoyoos Lake and take in the beautiful desert surroundings.

Delegates please meet in front of the hotel reception building at 9:00am



9:30 -11:30AM

Enjoy a guided trail ride into the NK'MIP Desert with guides from Indian Grove Riding Stables

Delegates please meet in front of the hotel reception building at 9:00am



11:30AM

Bus leaves NK'MIP Resort for lunch at Burrowing Owl Winery's Sonora Room Restaurant (GROUP A)

Group A Delegates please meet in front of hotel reception at 11:25am



The philosophy of the talented culinary team at the Sonora Room Restaurant is to embrace the privilege and the opportunity to showcase many of the South Okanagan's local producers with their array of local organic produce, fresh, seasonal fruits and artisan breads and cheeses. The focus is on excellence in a relaxed and spectacular vineyard setting.



Sponsored by GNS Industrial Trailer Services Ltd.



12:30PM

Bus leaves NK'MIP Resort for lunch at The Restaurant at Phantom Creek Winery (GROUP B)

Group B Delegates please meet in front of hotel reception at 12:25pm



A dining experience like no other. Set in one of the most uniquely beautiful locations in Canada, The Restaurant at Phantom Creek offers sweeping vineyard and desert views, spectacular wines that showcase the diverse terroir of the Okanagan Valley, and inspiring, unforgettable food made with hyper-local ingredients.



Sponsored by GNS Industrial Trailer Services Ltd.

1:30PM

Bus leaves Burrowing Owl Winery for the NK'MIP Conference Centre

2:30PM

Bus leaves Phantom Creek Winery for the NK'MIP Conference Centre

3:00 - 4:30PM

Delegate Free time for meetings and discussions

NK'MIP Conference Centre





6:00PM - 10:00PM Banquet Dinner with Live Entertainment and Sharing **Session - "Lessons Learned in Leadership and Business"**

Sponsored by Sodexo





SHAWN BULLSHIELDS

Shawn Bullshields was born and raised in Southern Alberta, a member of the Blackfoot Nation. In 2010, he began pursuing music professionally in Vancouver. Since 2015 Shawn has been performing full time on Granville Island; he is a singer/guitarist and has a natural charisma and professional delivery that combines a repertoire of songs from the genres of pop, blues, country and folk:

The point where they intersect is through his masterful singing voice. He commands instant attention because his voice conveys the truth, beauty and deep meaning within each song, expressed with the full weight of his personal life experiences.



UNCLE JOE

Joseph McDonald, who goes by the stage name Uncle Joe is a 28 y/o Cree singer/songwriter born and raised in the heart of Enoch Cree Nation. His vocal stylings are a mix of R&B and Soul, and his songs tell a story of sadness, struggle, joy and hope.

With influences ranging from Amy Winehouse and Rachel Price to Shakey Graves and Chris Stapleton, Uncle Joe has developed a sound and voice that he hopes will touch the souls of those who hear it. The Nephews are a talented group of Uncle Joe's Musical Friends and ensemble, together they create a full, soulful sound that will be sure to reach your heart.



MAY 28th Conference Day 2

NK'MIP Conference Centre

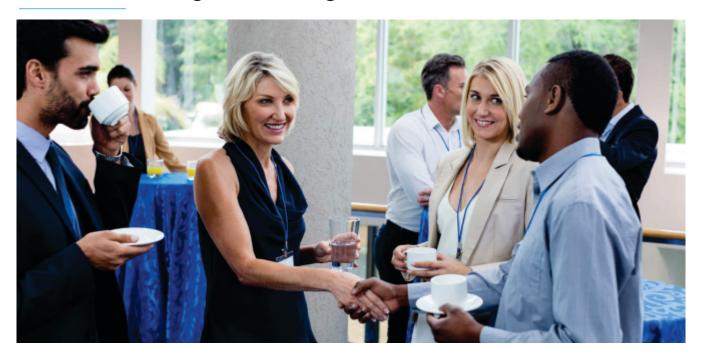
8:30 - 10:00AM

Buffet Breakfast and Trade Show Opens

Sponsored by Wilson M. Beck Insurance Services (Specialty) Inc.



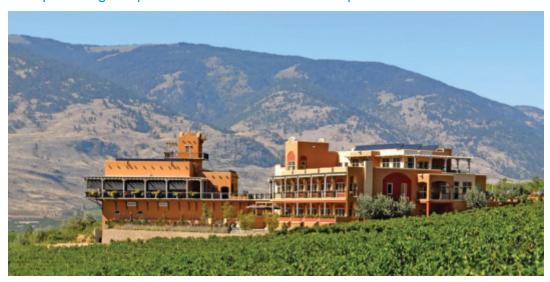




11:30AM

Bus leaves NK'MIP Resort for Burrowing Owl Winery (GROUP B)

Group B Delegates please meet in front of hotel reception at 11:25am



The philosophy of the talented culinary team at the Sonora Room Restaurant is to embrace the privilege and the opportunity to showcase many of the South Okanagan's local producers with their array of local organic produce, fresh, seasonal fruits and artisan breads and cheeses. The focus is on excellence in a relaxed and spectacular vineyard setting.



CONSEIL DE GESTION FINANCIÈRE des Premières Nation

Sponsored by First Nations Financial Management Board

12:20PM

Bus leaves NK'MIP Resort for Phantom Creek Winery (GROUP A)

Group A Delegates please meet in front of hotel reception at 12:25pm



A dining experience like no other. Set in one of the most uniquely beautiful locations in Canada, The Restaurant at Phantom Creek offers sweeping vineyard and desert views, spectacular wines that showcase the diverse terroir of the Okanagan Valley, and inspiring, unforgettable food made with hyper-local ingredients.



1:30PM

Group A Bus to District Wine Village



2:30PM

Group A Bus to District Wine Village



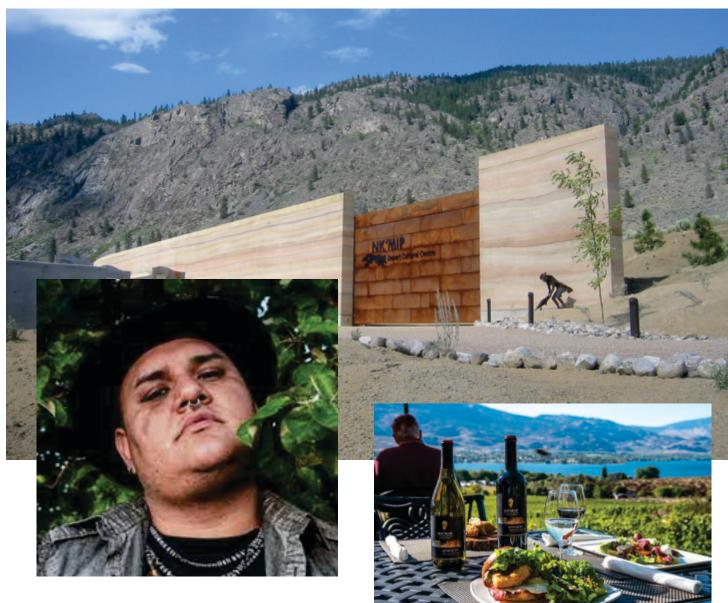
3:15 - 4:15PM

Busses will shuttle delegates back to Spirit Ridge



6:00 - 10:00PM

Hospitality Event at the Desert Centre with Live Entertainment



UNCLE JOE

Joseph McDonald, who goes by the stage name Uncle Joe is a 28 y/o Cree singer/songwriter born and raised in the heart of Enoch Cree Nation. His vocal stylings are a mix of R&B and Soul, and his songs tell a story of sadness, struggle, joy and hope.

With influences ranging from Amy Winehouse and Rachel Price to Shakey Graves and Chris Stapleton, Uncle Joe has developed a sound and voice that he hopes will touch the souls of those who hear it. The Nephews are a talented group of Uncle Joe's Musical Friends and ensemble, together they create a full, soulful sound that will be sure to reach your heart.

We'll have a relaxing evening of networking with food and drinks from the NK'MIP kitchen

Grow your business. Sell to the government.

Procurement Assistance Canada is here to help diverse, smaller businesses get "bid ready".



To visit our website, scan the QR code using your phone's camera.



For more information, visit Canada.ca/PAC









THE NATIONAL ABORIGINAL BUSINESS OPPORTUNITIES CONFERENCE SERIES







Join us to Celebrate Our

15TH ANNIVERSARY of NABOC Osoyoos

To register for the conference contact Geoff Greenwell geoff@2ggroup.ca